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## Express Logistics and Transport

<b>Account Owner</b>	Brajendra Singh	<b>Rating</b>	Cold
<b>Account Name</b>	Express Logistics and Transport	<b>Phone</b>	(503) 421-7800
<b>Parent Account</b>		<b>Fax</b>	(503) 421-7801
<b>Account Number</b>	CC947211	<b>Website</b>	http://www.expressl&t.net
<b>Account Site</b>		<b>Ticker Symbol</b>	EXLT
<b>Type</b>	Customer - Channel	<b>Ownership</b>	Public
<b>Industry</b>	Transportation	<b>Employees</b>	12,300
<b>Annual Revenue</b>	€950,000,000	<b>SIC Code</b>	8742
<b>Billing Address</b>	620 SW 5th Avenue Suite 400 Portland, Oregon 97204 United States Portland OR	<b>Shipping Address</b>	620 SW 5th Avenue Suite 400 Portland, Oregon 97204 United States
<b>Customer Priority</b>	Medium	<b>SLA</b>	Platinum
<b>SLA Expiration Date</b>	15/01/2021	<b>SLA Serial Number</b>	4724
<b>Number of Locations</b>	150	<b>Upsell Opportunity</b>	Maybe
<b>Active</b>	Yes		
<b>Created By</b>	Brajendra Singh, 20/06/2020, 15:15	<b>Last Modified By</b>	Brajendra Singh, 20/06/2020, 15:15
<b>Description</b>	Commerical logistics and transportation company.		
<b>Custom Links</b>	<a href="#">Billing</a>		

### Contacts

#### Josh Davis

<b>Title</b>	Director, Warehouse Mgmt
<b>Email</b>	j.davis@expressl&t.net
<b>Phone</b>	(503) 421-7800
<b>Fax</b>	(503) 421-7801
<b>Mobile</b>	(503) 421-4387
<b>Description</b>	

#### Babara Levy

<b>Title</b>	SVP, Operations
<b>Email</b>	b.levy@expressl&t.net
<b>Phone</b>	(503) 421-7800
<b>Fax</b>	(503) 421-7801
<b>Mobile</b>	(503) 421-5451
<b>Description</b>	

### Opportunities

#### Express Logistics Standby Generator

<b>Stage</b>	Closed Won
<b>Amount</b>	€220,000.00

Close Date **13/03/2020**  
 Probability (%) **100**  
 Expected Revenue **€220,000.00**  
 Lead Source **Trade Show**  
 Owner Full Name **Brajendra Singh**  
 Won ☒  
 Fiscal Period **Q1-2015**  
 Next Step  
 Type **New Customer**  
 Last Modified Date **20/06/2020**  
 Description

### Express Logistics SLA

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Stage **Perception Analysis**  
 Amount **€120,000.00**  
 Close Date **12/03/2020**  
 Probability (%) **70**  
 Expected Revenue **€84,000.00**  
 Lead Source **External Referral**  
 Owner Full Name **Brajendra Singh**  
 Won ☐  
 Fiscal Period **Q1-2015**  
 Next Step  
 Type **Existing Customer - Upgrade**  
 Last Modified Date **20/06/2020**  
 Description

### Express Logistics Portable Truck Generators

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Stage **Value Proposition**  
 Amount **€80,000.00**  
 Close Date **11/03/2020**  
 Probability (%) **50**  
 Expected Revenue **€40,000.00**  
 Lead Source **External Referral**  
 Owner Full Name **Brajendra Singh**  
 Won ☐  
 Fiscal Period **Q1-2015**  
 Next Step  
 Type **Existing Customer - Upgrade**  
 Last Modified Date **20/06/2020**  
 Description

### Cases

**00001003**

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Contact Name **Babara Levy**  
 Subject **Easy installation process**  
 Priority **Low**  
 Date Opened **20/06/2020**  
 Status **Closed**  
 Owner **Brajendra Singh**  
 Description

**00001004**

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Contact Name **Babara Levy**

Subject	<b>Maintenance guidelines for generator unclear</b>
Priority	<b>Medium</b>
Date Opened	<b>20/06/2020</b>
Status	<b>Closed</b>
Owner	<b>Brajendra Singh</b>
Description	

**00001005**

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Contact Name	<b>Josh Davis</b>
Subject	<b>Electrical circuit malfunctioning</b>
Priority	<b>Medium</b>
Date Opened	<b>20/06/2020</b>
Status	<b>Closed</b>
Owner	<b>Brajendra Singh</b>
Description	

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